



AVNET COMPUTER SERVICE (HONG KONG) LIMITED

Most Professional IT Enterprise in Hong Kong You Can Rely On!

Transforming 3rd platform technologies into innovative business solutions has drawn rich market applause for AVNET COMPUTER SERVICES (HONG KONG) LTD, says ALAN HUI the firm's General Manager, Hong Kong & Macau.

Avnet Computer Service (Hong Kong) Ltd. is a premier IT solution provider that specializes in systems infrastructure, software solutions and professional services. The company was founded since 1982 and became part of Avnet, Inc. (NYSE: AVT) via acquisition in 2009.

"We aim to transform technology into business solutions for customers around the world. In order to accelerate our customers' ability to meet changing business needs, we proactively invest in the market and 3rd platform technologies including cloud, mobility, big data and analytics, and the Internet of Things, along with converged infrastructure, security, storage, networking, service, software and hardware," says Alan Hui, General Manager, Hong Kong & Macau.

"Working in partnership with industry-leading technology suppliers, we accelerates our customers' success through extensive technical knowledge, global scale, and comprehensive product and service portfolios. We follow industry best practices to ensure best-in-class service to our customers across various industries, include banking and financial services, casino and resort, IT, logistics, manufacturing and distribution, government and public services."

Customer Success Oriented

"With over 30 years of experience in providing enterprise-class IT solutions and services to our customers, we truly understand their business requirements regarding compliance, security, risk management, sustainability and operational efficiencies," Hui says.

"We work closely with our custom-



ers to create the best solutions for their complex business challenges and provide them with hassle-free, tangible and measurable outcomes."

Avnet helps customers transform IT through datacenter automation and cloud solutions that embrace new consumption models and enable the delivery of services. Their proven IT project management experience in serving enterprise-class customers sets them apart from the competition.

One Step Ahead

Many customers face challenges running IT projects under resources constrain, limited budget and tight schedule. Avnet makes it simple for customers. With extensive project management experience, the firm's strong technical expertise and best practices in vertical industries provide customers with innovative solutions which enable them to gain a true competitive advantage in the marketplace and hassle-free project experience.

Customers can also face obstacles finding the right technology solution and service providers to help them achieve

their goals. Avnet helps customers accelerate their success so they can know more, do more and grow more. Customers rely on Avnet to provide the intelligence, solutions, services and infrastructure that enable them to stay ahead of the competition.

"With our global view on technology and industry trends, we are always ready to provide industry-leading technology to our customers. We help enterprises achieve operational efficiency by addressing their needs in 3rd platform technologies like cloud computing."

"We transform those latest technologies into business solutions for our customers while increasing their adoption in the Hong Kong market. We leverages our world-class global supplier network to provide our customers with the best products, solutions and services to achieve their desired business outcomes," concludes Hui. ■



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