



FULBRIGHT FINANCIAL GROUP LTD

Bespoke Financial Solutions On Demand

When times get tough, investors look for an all-encompassing service provider that delivers on promises and has a track record of best business practices, says KWOK CHUN WAI, Chairman of Fulbright Financial Group Ltd.

“The financial industry in the Greater China market, “Shanghai – Hong Kong Stock Connect” and the coming “Shenzhen – Hong Kong Stock Connect” will bring new opportunities for us,” says Kwok Chun Wai, Chairman of Fulbright Financial Group Ltd.

“Based on the policy, we have upgraded the trading system and restructured the back office cooperation in order to accommodate market trends. Besides relying on the progression of the Financial industry in China, we have also started to build up our brand name in the mainland. For example, we hold investment seminars in Shenzhen and Guangzhou. It is an effective way to increase our exposure and promote our products to the public,” explains Kwok

Empowering Investors

Apart from providing securities and futures trading services, the firm also offers asset management, wealth management and immigration consulting services.

“The business are directed by our experienced professionals who aim to provide excellent services to both retail and institutional clients.



Kwok Chun Wai, Chairman of Fulbright Financial Group Ltd:
“Our Group is determined to develop goals and strategic plans aimed at being the best player in the field.”

In order to enhance our competitiveness, the foremost priority is to improve the already excellent quality of services. We are not only provide our clients with highly experienced investment services teams, but also offer them lower commission rates. Our easily accessible dealing hotline (3108 8888) as well as our efficient online trading platform are some of the key factors which we use to differentiate ourselves from others.

We provide a variety of financial products, some of which are newly established.

For example, Fulbright Securities provides different kinds of investment saving plans. Clients could manage their own plans according to their needs and enjoy our commission and interest rate promotions. For bonds, we offer fixed income investment services. Investors could choose a range of different bonds

products and seek for stable return,” Kwok says.

One-Stop-Shop

“As predicted through the economic downturn, it has been foreseen that Financial industry would face many difficulties and challenges in this year. However, our Group is determined to strategic goals and plans with the intention of being the best player in the field. We would allocate resources to build the bases of high net worth clients and provide customers with one-stop investment services. Though we serve a competitive market, the onus is on quality of service, personalized and bespoke financial services and offering customers our wide range of knowledge and services.” concludes Kwok. ■

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