



ONEASIA NETWORK

Data Centre Champion Soars to New Heights!

Veteran technocrat CHARLES LEE leads the race taking a clear lead in exploring and expanding the data centre solutions industry to serve a rapidly growing, competitive market.

After establishing the expertise in the design and build of data centers, OneAsia's parent group, Legan, expanded its offerings to include co-location centers, connectivity and cloud solutions through the formation of OneAsia in 2009, which allowed Legan to provide 360 degree services to its clients.

This was a timely move to coincide with economic navigation of Chinese Government's Belt & Road New Economic concept as well as the recent Guangzhou-Hong Kong-Macao Greater Bay Area development, both of which would produce ever-increasing Internet traffic and skyrocketing demand for cloud computing.

To cope with such huge potential, OneAsia pioneered its IT infrastructure blueprint in APAC aligned with the planned Belt & Road route. "OneAsia stays at the forefront of the industry with extensive infrastructure coverage in Greater China Region and Southeast Asia. We have established multiple data center sites in different cities in Greater China, Singapore, Malaysia and Vietnam with our self-developed Layer 2 SDN technology," says Charles Lee, founder of the Group.

Flexibility is Key

A keen technocrat, Lee is a leading light where it comes to data-related emerging technology. He says: "On the other hand, mobility, scalability and interactivity have become norm in our daily life and business practice. Hence, OneAsia designs different solutions with partners to provide one-stop services equipping corporations to manage their business operation more effectively.



Charles Lee: "With fully functional infrastructure, well developed systems, multi-layered security and skilled personnel, OneAsia delivers professional and reliable services to customers."

He adds: "Whether you are a startup or an established MNC, a company has to stay on top of the IT resources allocation. IT support and office administration staff tends to show concern for fast increasing communication expenses during business expansion but regret this way of thinking when businesses begin fall back. To prevent such mishaps OneAsia introduces cloud based Digital Workplace solutions to facilitate enterprises managing their IT resources in a holistic and cost effective way," Lee explains.

Digital Workplace is an integrated solution that collaborates all onsite and remote communication tools and storage so enterprises may no longer suffer from restriction of hardware equipment and save on maintenance cost while accessing communication solutions from anywhere, anytime and from any communication tools possible."

Retail Miracle

"Retail is one of the mainstay industries of Hong Kong's Economy. However, running a retail business also

faces huge operation expenses on shop leasing and communication connectivity," says Lee.

"Connectivity often annoys IT managers due to different carriers' coverage and network performances. In addition, to face keen competition, every retailer spends huge investment on CRM to nurture customer loyalty. OneAsia determines the industry demand and develops managed branch network solution to help IT managers manage different carriers' performances as routine. Moreover, OneAsia's Hybrid Storage solutions can provide scalable and economic way for retailers' big data analysis and storage. The Hybrid storage does not require retailers to incur heavy investments on IT infrastructure but shifts to Pay-As-You-Go IaaS and PaaS so to save CAPEX for real business expansion."

Secret of Success

"Commenting on his firms spectacular success he cites flexibility, reliability, and security are the core values of OneAsia. With fully redundant infrastructure, well developed systems, multi-layered security and skilled personnel, OneAsia delivers professional and reliable services to customers. In summary we are offering co-location service, connectivity and cloud applications to equip both enterprise customers as well as SME sectors," Lee concludes. ■

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